



Who is Chad Green?

- Director of Software Development at ScholarRx
 - Previous Positions
 - Data & Solutions Architect
 - Service Delivery Manager
 - Product Delivery Manager
 - Project Manager
 - .NET Solution Architect
 - Developer
- Community Involvement
 - Code PaLOUsa Conference Chair
 - Louisville .NET Meetup Organizer
 - Louisville Tech Leaders Meetup Organizer
 - Louisville Tech Ladies Co-Organizer
- United States Marine Corps Veteran

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Leadership is more than leading

- The power or ability to lead other people
- The sum of those qualities of intellect, human understanding, and moral character that enables a person to inspire and controla group of people successfully

JJ DID TIE BUCKLE





Justice

- Be honest with yourself
- Be aware of counter-productive prejudices
- Listen to all sides of an issue
- Avoid favoritism
- Apply rewards and reprimands consistently
- Be fair at all times





Judgment

- Do not yield to impulse
- Visualize the situation from another's perspective
- When in doubt, seek good counsel
- Approach problems with common sense attitude





Dependability

- Being on time
- Accomplishing your assigned tasks
- Build a reputation for keeping your word
- Demonstrating loyalty





Initiative

- Be aware of things that need to be done and do them without being told
- Look for better ways to do things
- Work on staying mentally and physically alert





Decisiveness

- Consider several points of view;
 then make best choice
- Know when not to make a decision
- Good decision now is better than perfect decision later
- Be positive in your actions





Tact

- Be courteous and cheerful at all times
- Check yourself for tolerance and patience
- Apply the Gold Rule





Integrity

- Be absolute honest and truthful at all times
- Stand up for what you believe to be right





Enthusiasm

- Consistently exhibit a positive attitude to others
- Emphasize your subordinates' success
- Encourage others to overcome any obstacles which they encounter





Bearing

- Hold yourself to the highest standards of personal conduct
- Control your voice and gestures
- Avoid reprimanding in the presence of others
- Avoid profanity or vulgarity





Unselfishness

- Give credit for job well done
- Help your subordinates with the mundane tasks
- Avoid using your position for personal gain, safety, or pleasure





Courage

- Look for and willingly accept responsibilities
- Never blame others for your mistakes
- Place duty and commitment to mission over personal feelings

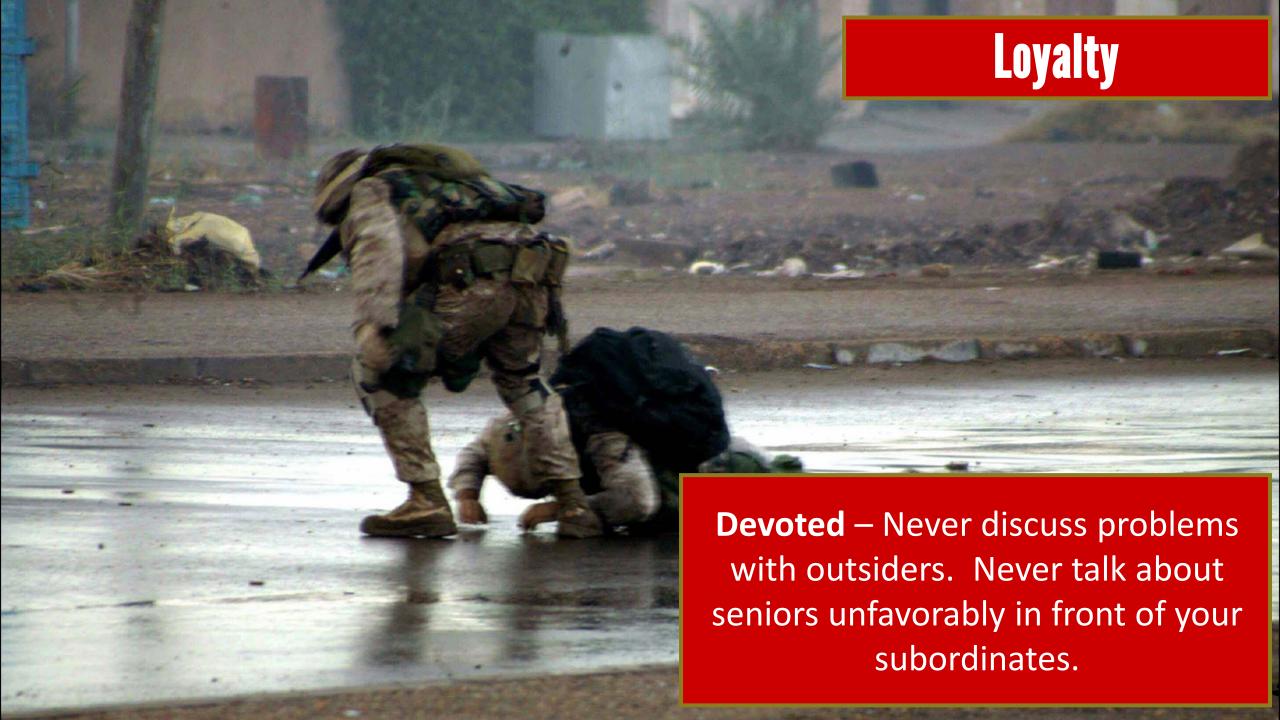




Knowledge

- Increase your knowledge by remaining alert
- Ask questions when unsure
- Lead by example





Loyalty

- Remember that loyalty is a twoway street
- Do not gossip
- Do not talk unfavorably about your seniors in front of subordinates
- Carry out orders as if they were your own
- Stand up for your organization

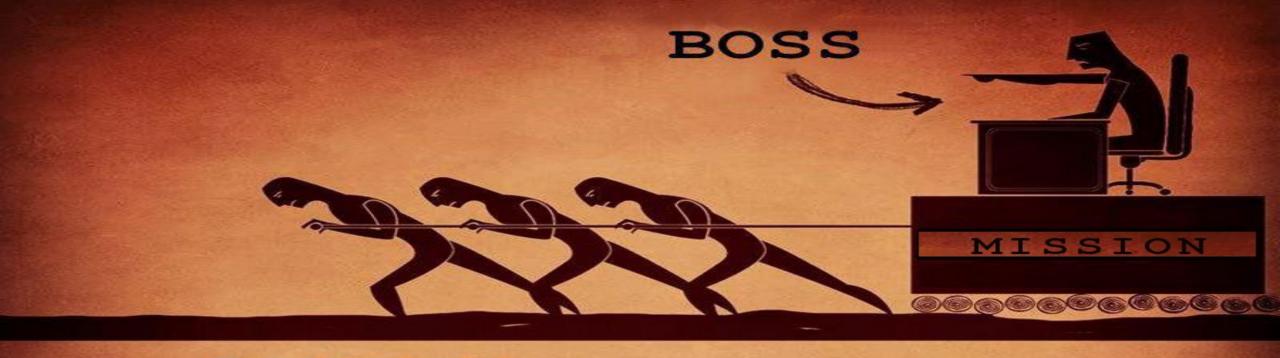




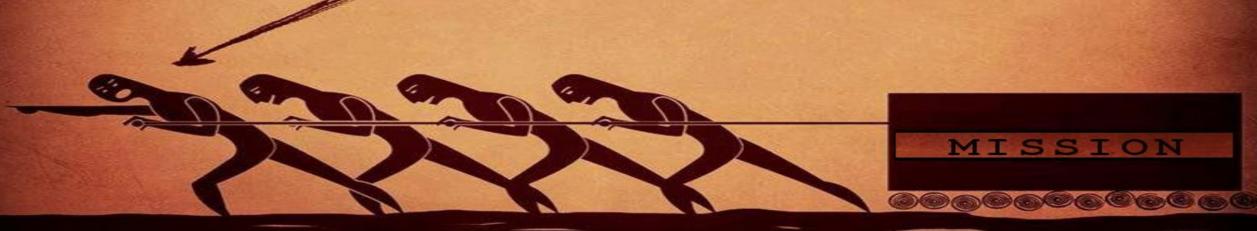
Endurance

- Finish every job, regardless of the obstacles
- Avoid excesses that lower physical and mental stamina
- Maintain a proper diet and exercise





LEADER



How to be a Leader

Boss

- Drives employees
- Depends on authority
- Inspires fear
- Says, "I"
- Places blame for the breakdown
- Knows how it is done
- Uses people
- Takes credit
- Commands
- Says, "Go"

Leader

- Coaches them
- On goodwill
- Generates enthusiasm
- Says, "We"
- Fixes the breakdowns
- Shows how it is done
- Develops people
- Gives credit
- Asks
- Says, "Let's go"



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