

How to be a Leader



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Who is Chad Green?

- Director of Software Development at ScholarRx
 - Previous Positions
 - Data & Solutions Architect
 - Service Delivery Manager
 - Product Delivery Manager
 - Project Manager
 - .NET Solution Architect
 - Developer
- Community Involvement
 - Code PaLOUsa Conference Chair
 - Louisville .NET Meetup Organizer
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 - Louisville Tech Ladies Co-Organizer
- United States Marine Corps Veteran

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Leadership is more than leading

- The power or ability to lead other people
- The sum of those qualities of intellect, human understanding, and moral character that enables a person to inspire and control a group of people successfully

JJ DID TIE
BUCKLE



A photograph showing a man in a blue denim shirt engaged in a conversation with a soldier wearing a desert camouflage helmet and goggles. In the background, another soldier in full combat gear is visible. The scene is set outdoors in a dry, sandy environment.

Justice

Fair and Consistent – Be honest with yourself about decisions. Avoid favoritism. Treat all people, and things equally.

Justice

- Be honest with yourself
- Be aware of counter-productive prejudices
- Listen to all sides of an issue
- Avoid favoritism
- Apply rewards and reprimands consistently
- Be fair at all times



Judgment



Good Judgement – Do not make rash decisions. Handle problems with a common sense attitude

Judgment

- Do not yield to impulse
- Visualize the situation from another's perspective
- When in doubt, seek good counsel
- Approach problems with common sense attitude



The background image is a silhouette of a soldier in full combat gear, including a helmet and a rifle slung over his shoulder. He is standing on the right side of the frame, giving a thumbs-up gesture with his right hand. To his left is a large, dark silhouette of a palm tree. The scene is set against a bright, hazy sky with scattered clouds, suggesting a sunset or sunrise. The overall tone is positive and professional.

Dependability

Reliable – Be on time, avoid making excuses, and handle every task to be the best of your ability.

Dependability

- Being on time
- Accomplishing your assigned tasks
- Build a reputation for keeping your word
- Demonstrating loyalty





Initiative

Take initiative – Stay alert. Be aware of things that need to be done and then to do them without having to be told.

Initiative

- Be aware of things that need to be done and do them without being told
- Look for better ways to do things
- Work on staying mentally and physically alert





Decisiveness

Good decisions without delay – Be positive in your actions. Act with conviction and avoid changing directions on an issue.

Decisiveness

- Consider several points of view; then make best choice
- Know when not to make a decision
- Good decision now is better than perfect decision later
- Be positive in your actions





Tact

Maintain good relations – Be courteous and cheerful at all times. Treat others as you would like to be treated.

Tact

- Be courteous and cheerful at all times
- Check yourself for tolerance and patience
- Apply the Gold Rule





Integrity

Honest and truthful – Be honest and truthful at all times. Have a backbone, stand up for what you believe is right.

Integrity

- Be absolute honest and truthful at all times
- Stand up for what you believe to be right



Enthusiasm



Interested and exuberant – You are enthusiastic, optimistic, cheerful, and willing to accept challenges.

Enthusiasm

- Consistently exhibit a positive attitude to others
- Emphasize your subordinates' success
- Encourage others to overcome any obstacles which they encounter





Bearing

Competent, confident, and in-control – Reach for the top standards of conduct. Just getting by is unacceptable.

Bearing

- Hold yourself to the highest standards of personal conduct
- Control your voice and gestures
- Avoid reprimanding in the presence of others
- Avoid profanity or vulgarity



Unselfishness



Considerate – You give credit to those who deserve it and avoid using your authority for personal gain at the expense of others.

Unselfishness

- Give credit for job well done
- Help your subordinates with the mundane tasks
- Avoid using your position for personal gain, safety, or pleasure



A low-angle shot looking up at a person rappelling down a rope. The person is wearing a helmet, a dark jacket, and dark pants. They are suspended in the air, with their legs extended. The background is a dense canopy of green leaves and branches against a clear blue sky. The rope is dark and runs diagonally across the frame.

Courage

**Remain calm while facing fear –
Practice self-discipline and
calmness. Force yourself to control
your reaction to fear.**

Courage

- Look for and willingly accept responsibilities
- Never blame others for your mistakes
- Place duty and commitment to mission over personal feelings





Knowledge

Knowledgeable – Remain alert. Listen, observe, and find out about things you don't get. Study and stay current!

Knowledge

- Increase your knowledge by remaining alert
- Ask questions when unsure
- Lead by example



Loyalty



Devoted – Never discuss problems with outsiders. Never talk about seniors unfavorably in front of your subordinates.

Loyalty

- Remember that loyalty is a two-way street
- Do not gossip
- Do not talk unfavorably about your seniors in front of subordinates
- Carry out orders as if they were your own
- Stand up for your organization



A woman is shown from the chest up, submerged in a thick, brown mud. Her face is covered in mud, with only her eyes and nose clearly visible. She has a determined and weary expression. Her hair is dark and matted with mud. She is wearing a dark green long-sleeved shirt. Her right arm is extended forward, with her hand partially buried in the mud. The background is a vast expanse of the same thick mud, creating a sense of isolation and physical challenge.

Endurance

Mental and physical stamina—
Engage in physical training and
finish every task to the best of your
ability.

Endurance

- Finish every job, regardless of the obstacles
- Avoid excesses that lower physical and mental stamina
- Maintain a proper diet and exercise



BOSS



MISSION

LEADER



MISSION

How to be a Leader

Boss

- Drives employees
- Depends on authority
- Inspires fear
- Says, “I”
- Places blame for the breakdown
- Knows how it is done
- Uses people
- Takes credit
- Commands
- Says, “Go”

Leader

- Coaches them
- On goodwill
- Generates enthusiasm
- Says, “We”
- Fixes the breakdowns
- Shows how it is done
- Develops people
- Gives credit
- Asks
- Says, “Let’s go”



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